

# CHAMBER LEADS CLUBS

◆ CLUBS PROVIDE PERSONALIZED NETWORKING AND LEAD/REFERRAL GENERATION ◆

◆ NO DUPLICATE, COMPETITIVE BUSINESS CATEGORIES IN ANY CLUB ◆

◆ OPEN TO CHAMBER MEMBERS ONLY ◆ CLUBS MEET TWICE A MONTH ◆ \$30 ANNUAL CLUB FEE ◆

**HOW TO SELECT A CLUB:** Identify a club that meets at a time and location that works for you and call the contact person listed for that club to determine if there is an opening available for your business classification. If an opening is available, visit the club to determine if it is a group you would be interested in joining. If so, complete the application on the back of this form and submit it along with payment to The Chamber. If you prefer to visit another club before making your decision, simply follow the same process. You may visit a club twice before making your decision.

## BEACH REFERRAL GROUP

*Contact:* Alan Kershaw, Club President  
*Phone:* 750-3233  
*E-mail:* alan.kershaw@trulymail.net  
*Meet:* 2<sup>nd</sup> & 4<sup>th</sup> Thursdays  
*Time:* 7:45 a.m.  
*Location:* Crowne Plaza Melbourne  
Oceanfront, 2605 A1A, Indialantic

## THE INNOVATORS

*Contact:* Jim Taranto, Club President  
*Phone:* 321-960-0729  
*Meet:* 1<sup>st</sup> & 3<sup>rd</sup> Tuesdays  
*Time:* 12:00 p.m.  
*Location:* Taranto Real Estate  
2468 Minton Rd., West Melbourne

## LEADS R' US

*Contact:* Glenda O'Coin, Club President  
*Phone:* 254-1687  
*Meet:* 2<sup>nd</sup> & 4<sup>th</sup> Tuesdays  
*Time:* 11:30 a.m.  
*Location:* Brio Italiano  
2005 Vernon Pl., Downtown Melbourne

## VIERA LEADS

*Contact:* Collette Wood, Club President  
*Phone:* 242-4575  
*Meet:* 1<sup>st</sup> & 3<sup>rd</sup> Wednesdays  
*Time:* 8:30 a.m.  
*Location:* Melbourne Regional Chamber Office  
7720 N. Wickham Rd., Ste.113, Suntree

## MONEY MAKERS

*Contact:* Tom Taranto, Club Secretary  
*Phone:* 961-2871  
*Meet:* 1<sup>st</sup> & 3<sup>rd</sup> Wednesdays  
*Time:* 12:00 p.m.  
*Location:* Courtyard by Marriott  
2101 W. New Haven Ave., West Melb.

## COMPLETE APPLICATION ON REVERSE SIDE OF THIS FORM AND RETURN TO:

Melbourne Regional Chamber  
1005 E. Strawbridge Avenue, Melbourne, FL 32901  
OR Fax to: (321) 725-2093  
OR e-mail to:  
chuck@melbourneregionalchamber.com

*Questions? Contact Chuck Galy at 724-5400 ext. 230*

# CHAMBER LEADS CLUBS - GUIDELINES & APPLICATION

## LEADS CLUBS GUIDELINES

**The purpose of Chamber Leads Clubs is to offer a business networking opportunity to non-competing Chamber member businesses through the reciprocal exchange of sales referrals or leads.**

1. Participants must be active members of the Melbourne Regional Chamber of East Central Florida, Inc. If a member drops out of the Chamber, the member's Leads Club membership is automatically terminated and Leads Club participation must be discontinued.
2. To join a Chamber Leads Club, the member must first complete and submit this Leads Club Application along with an annual club Dues payment of \$30.00. Dues are non-refundable. Members will be invoiced for annual renewal.
3. In selecting a club, the chamber member may visit different clubs before committing to a specific club. No more than two visits per club, please. If a situation arises where a Leads Club participant becomes dissatisfied with the club that he/she has joined, he/she may move their membership to another club upon its acceptance.
4. Leads Clubs will meet twice a month with meetings scheduled to last one hour. (see time & locations on front of this form).
5. Any member who misses three consecutive unexcused meetings, or four meetings in a quarter, may be required by the club president to give up membership in that club. If a member is unable to attend a meeting, it is that member's responsibility to inform the club president or another club member ahead of time in order to avoid an unexcused absence.
6. Membership in a Chamber Leads Club is limited to one person in any given industry. An individual Chamber member can only belong to one Chamber Leads Club at a time.
7. Leads Club meetings are to take place at Chamber member business locations only.

## LEADS CLUB APPLICATION

### Please Sign Me Up For The Following Club

- BEACH REFERRAL GROUP     LEADS R' US  
 MONEY MAKERS     THE INNOVATORS     VIERA LEADS

Name \_\_\_\_\_

Business Name \_\_\_\_\_

Address \_\_\_\_\_

Business Type \_\_\_\_\_ Phone \_\_\_\_\_

### METHOD OF PAYMENT

\_\_\_\_\_ \$30 Check Enclosed    \_\_\_\_\_ Charge Card (complete information below)

Name as it appears on card: \_\_\_\_\_

Card # \_\_\_\_\_ 3-digit security code \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Numeric billing address and zip code for card billing statement: Address \_\_\_\_\_ Zip: \_\_\_\_\_

Authorized Signature \_\_\_\_\_

**Return completed form by faxing to 725-2093 or e-mailing to:  
chuck@melbourneregionalchamber.com**